

## CASBO LEGISLATIVE CALENDAR FOR EDUCATION VENDORS

Aligning Your Outreach with California's  
Policy and Budget Cycle

Use this month-by-month guide to time your advocacy and relationship-building efforts with school district partners, the Legislature, and other education leaders. This calendar blends the state policy cycle with practical vendor actions to help your work support education outcomes and compliance.

| Month              | Activities  | Action  |
|--------------------|---|---|
| January            | <ul style="list-style-type: none"> <li>Legislature reconvenes</li> <li>Bills begin to surface</li> <li>Governor's Budget released</li> </ul>    | <ul style="list-style-type: none"> <li><a href="#">Review introduced bills</a></li> <li>Review Governor's Budget</li> <li><a href="#">Follow CASBO's NewsBreak</a> for timely news throughout the year</li> </ul>   |
| February           | <ul style="list-style-type: none"> <li>Bill introduction (deadline mid-month)</li> <li>Budget Trailer Bill released</li> </ul>                  | <ul style="list-style-type: none"> <li>Review introduced bills and the Budget Trailer Bill language</li> <li>Share relevant insights with clients or CASBO colleagues to support advocacy efforts</li> </ul>  |
| March and April    | <ul style="list-style-type: none"> <li>Policy committees meet and hear bills</li> <li>Budget hearing</li> </ul>                                 | <ul style="list-style-type: none"> <li>Offer real-world examples or case studies to demonstrate the impact and cost of legislation or budget proposals</li> <li>Monitor funding changes of potential impact</li> <li>Consider watching hearings or <a href="#">CASBO budget briefings</a> to better understand the policies under considerations</li> </ul> |
| May                | <ul style="list-style-type: none"> <li>Fiscal committees meet and hear bills</li> <li>May Revision released</li> <li>Budget hearings</li> </ul> | <ul style="list-style-type: none"> <li>Review May Revision</li> </ul>   |
| June               | <ul style="list-style-type: none"> <li>Final Budget Adopted</li> <li>Policy Committees meet and hear bills</li> </ul>                           |   |
| July               | <ul style="list-style-type: none"> <li>Policy committees meet and hear bills</li> </ul>   | <ul style="list-style-type: none"> <li>Offer real-world examples or case studies to demonstrate the impact and cost of legislation or budget proposals</li> </ul>   |
| August             | <ul style="list-style-type: none"> <li>Fiscal committees meet and hear bills</li> </ul>   |   |
| September          | <ul style="list-style-type: none"> <li>Floor Session</li> <li>Governor reviews and signs or vetoes bills</li> </ul>                             |   |
| October - December | <ul style="list-style-type: none"> <li>Legislature in recess</li> </ul>   | <ul style="list-style-type: none"> <li>Distribute a legislative wrap-up summary</li> <li>Conduct end-of-year client check-ins to identify advocacy or implementation priorities</li> <li>Start reviewing your clients' policy goals for the upcoming year</li> </ul>  |

**Why This Matters:** Understanding the California education policy cycle builds your credibility, deepens client trust, and positions your team as a proactive partner in delivering effective solutions to schools.



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